



BVCA Training

Experienced course: 18+ months

100 Day Plan

11-12 October 2021

Two half-day online sessions



Learn how to capitalise on the most crucial period after acquisition.



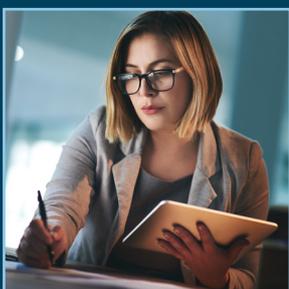
The leading industry-standard

The first 100 days after acquisition are the most critical for laying the foundation for long-term value creation and building a clear roadmap to define your vision. In this interactive online workshop, you will master new negotiation techniques and best practice to develop growth strategies and discover how to make the most of this crucial period when portfolio companies are most receptive to change.



Hear from an industry expert

Jon Andrew works alongside investment teams to support operational value creation within investee companies. He shares best practice across the portfolio supporting management teams as they develop growth strategies and helps them monitor performance. Jon has gained significant experience in a wide range of value creating activities and has particular expertise in driving change through complex integrations, IT implementation programmes, as well as 100-day planning initiatives.



Flexible, interactive learning

Taking place across four online sessions, the course goes beyond face-to-face learning to give you a digital-first training experience, utilising group discussions and case studies in every session. Delegates can also catch up on anything missed with all recordings and slide decks available to view post-workshop.

Course overview

Designed for experienced dealmakers looking to boost value creation, this one day course will help delegates discover how to capitalise on those crucial first 100 days after acquisition when investee companies are most receptive to change.

Topics covered include:

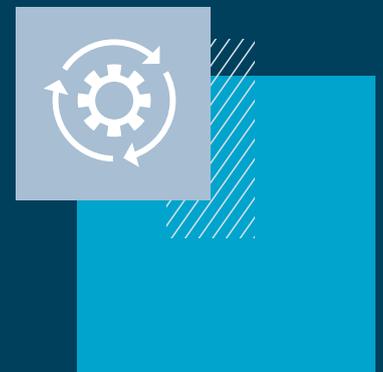
- Concept of value creation
- What to do pre-deal
- What to do day 1–100
- Initiatives for short term cash generation
- Setting targets and measuring performance
- The role of the Chairman and CFO's perspective
- Strategic actions and more

What will you take away?

- Approaches to strategy and value creation
- Approaches to working with the management team
- The opportunity to build a strong network

Audience:

- Portfolio managers
- Investment professionals
- Board members of investee companies



[BOOK HERE](#)



"The content was excellent, well-delivered and very thought-provoking. The course has changed the way our firm thinks about the early stages of our new investments."

Richard Moore, Calculus Capital

Course price

- **Member discounted price: £985.50** excluding VAT
- **Non-member: £1971.00** excluding VAT

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