INVESTOR RELATIONS AND FUNDRAISING

Digital Agenda November TBC

Day 1 (18 th)

9:30	Zoom open for log in
9:45	Welcome Cat Kipling, Course Director
10:00	Investor relations role in private equity Jeremy Lytle, ECI Partners and Rebecca Zimmerman, Permira
10:45	Break
11:00	Panel: LPs views on investor relations best practices Moderated by Laura Coquis, Aviditi Advisors
	Christine Hockley, British Patient Capital, Enrica Dacamo, Bowmark Capital, and Nina Kraus, Hamilton Lane
11.45	LP reporting, capital calls and distributions tbc
	Break
12.00	Panel: Investor Communications Moderated by Manu Gupta, independent investor, formerly Lakestar VC
	James Madsen, Greenbrook PR, Vasiliki Kardana, Advent International, and Cat Kipling, Just So Speaking
12.45	Closing remarks
13.00	Day 1 End



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Day 2 (19th)

9:30	Zoom open for log in
9:45	Welcome Cat Kipling, Course Director
10:00	The fundraising process Alastair Baird and Jonathan Hartland, Rede Partners
10:45	Break
11:00	Fundraising case study Alex Odysseos and Guy Sinclair, Houlihan Lokey
12.00	Secondaries Charles Bridgeland, Lexington Partners and Christopher Good, Macfarlanes
12.45	Break
13.00	Legal Considerations – structuring, key terms & LPA negotiation Geoffrey Kittredge and Matthew Dickman, Debevoise & Plimpton
13.45	Close

